

Event date	Proposed 2012 Ottawa PD days	Description	Location
Feb 2, 2012	Regulatory and economic update	Advisors can get so buried in daily work they do not take time to look at the big regulatory picture that drives so much of the processes we are forced into. This day will provide an update on current regulatory issues and also our annual update on the state of the Canadian and world economies.	Hampton
May 29, 2012	Families, spending and debt	In the last several years it has become clear that many clients are challenged with basic budgeting and debt management. This day will provide valuable perspectives to help advisors guide clients through challenging times.	Hellenic
Sept 20, 2012	Improving your practice management	This day will focus on business development and practice management - a great time for another look at what you do all day long!	Hellenic
Oct 25, 2012	Update 2012	Each year the National staff at Advocis create the Update by interviewing some of the top experts in their field to provide us with about 12 high quality CE credits. It gets better every year - join the group for a truly educational day.	Hellenic
Nov 29, 2012	Current Issues in Long Term Care	All advisors know of client families affected by disability, particularly in old age, yet we know relatively little about the dynamics of this need and what is available in the region. We will also look at the tax, legal and insurance implications of long term care.	Hampton